Montana Pulse Crop Committee Spring Meeting/Grant Review March 20, 2018 Great Falls, Montana

Welcome: Chair Ryan Bogar welcomed those in attendance and called the meeting to order at 8:31 a.m.

Introductions:

Those present:

Committee

Ryan Bogar – Chair Paul Kanning – Vice Chair Kim Murray Jillien Streit

Ex-Officio Members

Ben Thomas, Director, Montana Department of Agriculture Dr. Charles Boyer, Dean of Agriculture, MSU Ron Williams, Vice President, Columbia Grain

Montana Department of Agriculture Staff

Treston Vermandel Zach Coccoli Jana Mertens Lina Al Assadi

Guests/Public

Blake Rasmussen – Producer
Chris Westergard – Northern Pulse Growers
Don Fast – Producer
Marvin Tarum – Producer, USADPLC Research Committee
Joe Kline – Producer
David Hoff – Producer
Gary Broyles – Producer
Allison Vergimont – Senator Daines Office
Mike O'Hara – Producer
Jay Gnanasen – Exporter
Terry Parsons – Exporter
Wan-Yuan Kuo – Montana State University
Eric Sommers – USDA NASS

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Vince Mattson – Producer
Greg Stordahl – MDA State Grain Lab
Tara Becken – REAL Montana
Russell Nemetz – Northern Ag Network
Lola Raska – Montana Grain Growers Association

Shavel Schvarlock – Northwest Farm Credit and Producer Jerry Schillinger – Producer and NPGA Courtney Helmers – Northwest Farm Credit Shannon Berndt – NPGA

It was moved by Paul Kanning to adoption the agenda as presented. Seconded by Kim Murray, motion passed.

Chair Ryan Bogar called for public comment, there was none.

Jill Streit moved to pass the minutes of the November 28, 2017 meeting with a sentence removed. Kim Murray seconded the motion and motion passed.

Lina Al Assadi was introduced as the new budget analyst for the bureau. Lina gave the financial report. Discussion took place about the dollar amount available for awarding grants. Jill Streit moved to use the dollar amount of \$2,068,019.62 as presented by the department to base grant funding. Kim Murray seconded the motion. Motion passed with Paul Kanning dissenting.

Grant Proposals:

Those coming before the committee with grant proposals were given the opportunity to present to the committee. A summary of those presentations is attached.

Lunch - 12:00 noon

FY19 Budget Discussion:

Northern Ag Network's Russel Nemetz presented an advertising package for the committee's consideration.

Treston Vermandal presented a sponsorship opportunity for the Montana Food Show.

Logos developed for the committee were presented and discussed. Jill Streit moved to except logo number 9 with the word committee removed. Paul Kanning seconded the motion. After discussion the motion was withdrawn by Jill Streit with no objections. The designer of the logos will be given direction and a second chance to present as well as contacting other designers to submit their ideas.

Jill Streit addressed the possibility of creating a salaried executive position to serve the committee. Jill expressed the desire to hire a Montana minded person to look out for the Pulse industry for Montana solely. Paul Kanning expressed his disagreement and asked what value that position would have for the Pulse producer. There was further discussion and the idea was tabled until all positions could be filled on the committee.

A travel budget for the committee was discussed and tabled until the conference call meeting to be held later.

The agenda item MPCC to fund a Trade Mission for Buyers into the state of Montana was not addressed.

Paul Kanning agreed to work with Russell Nemetz to produce the advertisements proposed for the committee.

It was suggested that as a standard item on the agendas be a report from the committee member of each committee they serve on for USADPLC.

Public comment was asked for and there was none.

Funding Decisions:

Jill Streit moved to fund \$2,086,855.00 as presented on the proposal funding sheet (attached). If needed the reserve fund budget amount may be used. Paul Kanning seconded the motion. Motion passed.

Along with the grant proposals the committee agreed to fund \$33,500.00 for the advertising campaign through Northern Ag Network and to sponsor the Montana Food Show as reception sponsor for \$5,000.00.

New Business:

Election of officers was tabled until a future meeting.

Jill Streit moved to appoint Paul Kanning to serve in an interim capacity on the committees that Roger Sammons was appointed to on the USADPLC. Paul Kanning seconded the motion. Motion passed.

Unfinished business:

Rule making for the committee has passed the comment phase with no comments received. Zach Coccoli will notify the committee when these rules are approved.

New legislation for the committee is being prepared. The legislation will have a placeholder for the 2019 session. It was suggested that the committee hold a meeting to address these issues.

June 25, 2018 in Glasgow, Montana was set as the date for another meeting with these agenda items, budget, and USADPLC committee assignments. A conference call will be scheduled before that meeting to discuss the Legislative update.

Jill Streit moved to adjourn the meeting at 4:05 pm. Paul Kanning seconded the motion, motion passed.

Respectfully submitted:	
Jana Mertens, Montana Department of Ag	Date
Approved:	
DocuSigned by:	3/25/2018
Kyan Bogar Broth Bogar Chair	Date
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GRANT PROPOSAL SUMMARY

Number	Title	Organization	Presenter	Dollars Requested	Dollars Awarded
67820	Competitive Market Access Gateway Project	Port of Northern Montana	Curtis Shuck/Larry Bonderud	\$45,000.00	None
66048	Real Montana	Montana State University Extension	Tara Becken	\$ 5,000.00	\$5,000.00
66625	Transportation Improvements	Montana State Grain Lab	Greg Stordahl	\$67,000.00	\$33,500.00
67544	Protein Analyzer			\$64,000.00	\$64,000.00
67500	Increasing Grocery Sales of Value Added Lentil Products	Lake County Community Development Corporation	Janice Tusick	\$50,375.00	None
67788	Does eco-friendly also matter? Strategic labeling to promote value- added Montana pulses among millennials in different USA regions	Montana State University - Office of Sponsored Programs	Wan-Yuan Kuo	\$55,880.00	None
66170	Montana Harvest of the Month Pulse Crops	Montana State University - Office of Sponsored Programs	Aubree Roth	\$23,355.00	\$23,355.00

GRANT PROPOSAL SUMMARY

Number	Title	Organization	Presenter	Dollars Requested	Dollars Awarded
67215	2018 March - Annual Montana Agricultural Statistical Bulletin	USDA NASS	Eric Sommer	\$ 1,500.00	\$1,500.00
67222	2018 March - 2018 Crop Year Rotational Crop County Estimates			\$19,500.00	\$19,500.00
65860	A National and Regional Approach to Meeting the Needs of the Growing Montana Pulse Industry	USA Dry Pea & Lentil Council	Tim McGreevy	\$2,350,000.00	\$1,900,000.00
67092	MSU Celebrate Ag!! 2018/Ag Appreciation Weekend	Montana State University - Office of Sponsored Programs	Susan Fraser/Dr. Charles Boyer	\$ 1,500.00	\$1,500.00
67845	Research and Identification of High Consumption Pulse Crop Varieties Grown in South Asia that can be Successfully Grown in Montana.	COMMERCIAL LYNKS INC.	Jayaraman Gnanasekaran	\$249,400.00	None
67365	Montana Pulse as a viable ingredient in Dietary Supplements	All American Pharmaceutical	Jeff Golini	\$172,500.00	None
	TOTAL				\$2,048,355.00